

Financial Statements December 31, 2021 and 2020 Southwest Iowa Rural Electric Cooperative



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<u>Name</u>	Position
Marilyn Werner	President
Mark Herzberg	Vice President
Kay Fast	Treasurer
Ken Peppmeier	Secretary
Terry Barnes	Director
Fred Hossle	Director
Deena Moore	Director
Dana Morgan	Director
Jason Smith	Director
Dale Walkup	Director
Phil Kinser	General Manager



**CPAs & BUSINESS ADVISORS** 

#### **Independent Auditor's Report**

The Board of Directors Southwest Iowa Rural Electric Cooperative Corning, Iowa

#### **Report on the Audit of the Financial Statements**

#### Opinion

We have audited the financial statements of Southwest Iowa Rural Electric Cooperative, which comprise the balance sheets as of December 31, 2021 and 2020, and the related statements of operations, statements of equities, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southwest Iowa Rural Electric Cooperative as of December 31, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Southwest Iowa Rural Electric Cooperative and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Southwest Iowa Rural Electric Cooperative's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Southwest Iowa Rural Electric Cooperative's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Southwest Iowa Rural Electric Cooperative's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated March 14, 2022 on our consideration of Southwest Iowa Rural Electric Cooperative's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Southwest Iowa Rural Electric Cooperative's internal control over financial reporting and compliance.

#### Other Reporting on Other Legal and Regulatory Requirements

In accordance with the Rural Utility Service's requirements set forth in 7 CFR Part 1773, we have also issued a report dated March 14, 2022, on our consideration of Southwest Iowa Rural Electric Cooperative's compliance with aspects of contractual agreements and regulatory requirements for electric borrowers. The purpose of that report is to describe the scope of our testing of compliance and the results of that testing, and not directed primarily toward obtaining knowledge of noncompliance. That report is an integral part of procedures performed in accordance with Rural Utility Service's requirements in considering Southwest Iowa Rural Electric Cooperative's compliance with certain regulatory requirements.

East Barly LLP

Sioux Falls, South Dakota March 14, 2022

# Southwest Iowa Rural Electric Cooperative Balance Sheets

December 31, 2021 and 2020

	2021	2020
Assets		
Electric Plant In service Under construction Total electric plant Less accumulated depreciation	\$ 49,124,404 823,199 49,947,603 (17,060,417)	\$ 47,772,315 675,758 48,448,073 (16,288,561)
Electric plant - net	32,887,186	32,159,512
Other Assets and Investments Investments in associated companies Restricted investments	3,459,071 834,948	3,460,255 897,294
Total other assets and investments	4,294,019	4,357,549
Current Assets Cash and cash equivalents Restricted cash Accounts receivable, net of allowance for uncollectible accounts Materials and supplies Accrued interest receivable Other current assets	1,005,093 463,507 1,208,377 617,685 6,547 82,376	877,104 377,957 1,281,598 416,008 6,557 62,426
Total current assets	3,383,585	3,021,650
Deferred Debits	34,778	41,288
Total assets	\$ 40,599,568	\$ 39,579,999
Equities and Liabilities		
Equities Patronage capital Other equities	\$ 8,011,061 10,411,923	\$ 7,706,384 9,841,220
Total equities	18,422,984	17,547,604
Long-Term Debt, Less Current Maturities Current Liabilities Current maturities of long-term debt Paycheck Protection Program note payable Accounts payable Customer deposits Other current and accrued liabilities	19,544,838 850,000 - 739,478 131,343 779,567	18,935,270 789,000 524,793 776,702 72,266 805,873
Total current liabilities	2,500,388	2,968,634
Deferred Credits	131,358	128,491
Total equities and liabilities	\$ 40,599,568	\$ 39,579,999

	2021	2020
Operating Revenues	\$ 11,748,776	\$ 11,971,402
Operating Expenses		
Cost of power	6,151,929	6,327,578
Distribution - operations	879,295	809,793
Distribution - maintenance	1,145,318	1,180,154
Customer accounts	539,831	520,478
Administrative and general	850,090	802,229
Depreciation	1,300,497	1,265,420
Taxes	11,532	11,762
Interest on long-term debt	735,440	798,784
Other	8,092	5,093
Total operating expenses	11,622,024	11,721,291
Operating Margin Before Capital Credits	126,752	250,111
Generation and Transmission and		
Other Cooperative Capital Credits	468,480	680,209
Net Operating Margin	595,232	930,320
Nonoperating Margin		
Interest and dividend income	80,106	173,576
Forgiveness of Paycheck Protection Program note payable	524,793	-
Other nonoperating margins, net	43,264	26,766
Total nonoperating margin	648,163	200,342
Net Margin	\$ 1,243,395	\$ 1,130,662

# Southwest Iowa Rural Electric Cooperative Statements of Equities Years Ended December 31, 2021 and 2020

	Patronage Capital Assigned	Current Year Margins	Patronage Capital	Other Equities	Total Equities
Balance - January 1, 2020	\$ 6,299,556	\$ 1,096,585	\$ 7,396,141	\$ 9,353,955	\$16,750,096
Assigned 2019 margins	621,845	(1,096,585)	(474,740)	474,740	-
Retirement of capital credits	(345,679)	-	(345 <i>,</i> 679)	12,525	(333,154)
2020 margins		1,130,662	1,130,662		1,130,662
Balance - December 31, 2020	6,575,722	1,130,662	7,706,384	9,841,220	17,547,604
Assigned 2020 margins	577,147	(1,130,662)	(553,515)	553,515	-
Retirement of capital credits	(385,203)	-	(385,203)	17,188	(368,015)
2021 margins		1,243,395	1,243,395		1,243,395
Balance - December 31, 2021	\$ 6,767,666	\$ 1,243,395	\$ 8,011,061	\$10,411,923	\$18,422,984

# Southwest Iowa Rural Electric Cooperative Statements of Cash Flows Years Ended December 31, 2021 and 2020

		2021		2020
Operating Activities				
Net margin	\$	1,243,395	\$	1,130,662
Adjustments to reconcile net margins	Ŧ	_,_ !0,000	Ŧ	_,,
to net cash from operating activities				
Depreciation		1,525,706		1,445,104
(Gain) loss on disposal of electric plant		(6,300)		-
Interest income credited to cushion of credit		(36,652)		(127,633)
Interest expense paid by cushion of credit		190,974		216,211
Generation and transmission and other cooperative capital credits				
Noncash allocations received		(468,480)		(680,209)
Cash retirements received		469,465		505,940
Adjustments to allowance for notes receivable		(12 <i>,</i> 455)		(12,380)
Forgiveness of Paycheck Protection Program note		(524,793)		-
Change in assets and liabilities				
Accounts receivable		73,221		35,687
Other current assets		(19,950)		(5,249)
Deferred debits		6,510		(19,052)
Accounts payable		(37,224)		5,628
Customer deposits		59,077		7,485
Other current and accrued liabilities		(26,306)		(11,644)
Deferred credits		2,867		(8,635)
Net Cash from Operating Activities		2,439,055		2,481,915
Investing Activities				
Electric plant additions, net		(2,227,247)		(2,016,523)
Proceeds from the disposal of electric plant		6,800		-
Cost of removal, net of salvage		(26,633)		(131,893)
Advance on funds of economic development notes receivable		-		(600,000)
Repayments of economic development notes receivable		74,811		39,934
Change in other investments		199		15,179
Change in materials and supplies		(201,677)		48,717
Net Cash used for Investing Activities		(2,373,747)		(2,644,586)
Financing Activities				
Advances on long-term debt		1,200,000		1,800,000
Principal payments on long-term debt		(683,754)		(677,761)
Net change in line of credit		-		(940,000)
Proceeds from Paycheck Protection Program note payable		-		524,793
Patronage capital retirements		(385,203)		(345,679)
Change in other equities, net		17,188		12,525
Net Cash from Financing Activities		148,231		373,878

	 2021	 2020
Net Change in Cash, Cash Equivalents, and Restricted Cash	\$ 213,539	\$ 211,207
Cash, Cash Equivalents, and Restricted Cash, Beginning of Year	 1,255,061	 1,043,854
Cash, Cash Equivalents, and Restricted Cash, End of Year	\$ 1,468,600	\$ 1,255,061
Cash and Cash Equivalents Restricted Cash	\$ 1,005,093 463,507	\$ 877,104 377,957
Total Cash, Cash Equivalents, and Restricted Cash	\$ 1,468,600	\$ 1,255,061
Supplemental Disclosures of Cash Flow Information Cash payments for interest on long-term debt	\$ 735,440	\$ 798,784
Non-Cash Financing Activities Principal payments on long-term debt paid by cushion of credit	\$ 191,289	\$ 1,842,708

# Note 1 - Summary of Significant Accounting Policies

#### General

Southwest Iowa Rural Electric Cooperative (the Cooperative) is a rural electric cooperative which provides electric energy to consumers in rural areas of southwest Iowa. The Cooperative is subject to the accounting and reporting rules and regulations of Rural Utilities Service (RUS). The Cooperative follows the Federal Energy Regulatory Commission's Uniform System of Accounts prescribed for Class A and B Electric Utilities as modified by RUS.

Rates charged to customers are established by the Board of Directors and are subject to review of RUS.

## **Electric Plant and Retirements**

Electric plant is stated at cost. The cost of additions to electric plant includes contracted work, direct labor and materials, and allocable overheads. When units of property are retired, sold or otherwise disposed of in the ordinary course of business, their average book cost less net salvage is charged to accumulated depreciation. Repairs and the replacement and renewal of items determined to be less than units of property are charged to maintenance expense.

#### **Recoverability of Long-Lived Assets**

The Cooperative reviews its long-lived assets whenever events or changes in circumstances indicate the carrying value of the assets may not be recoverable. If a review indicates that the carrying value of such asset is not recoverable as determined based on projected undiscounted cash flows related to the asset over its remaining life, the Cooperative would determine whether an impairment loss should be recognized. No impairment losses have been identified in the financial statements.

#### Depreciation

Depreciation of distribution plant is computed on a straight-line composite method based upon the estimated useful lives of the various classes of property. Depreciation of general plant is calculated by unit using the straight-line method over the estimated service lives of the assets.

#### Investments

The Cooperative has investments in associated companies and other investments which are accounted for as equity securities. The Cooperative has determined that these investments do not have a readily determinable fair value. Investments in associated companies are recorded at the Cooperative's share of allocated patronage capital and the other investments are recorded at cost. These investments are assessed for impairment, if any, and adjusted for changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer. The Cooperative has not identified any impairments and there has not been observable price changes during the years ended December 31, 2021 and 2020.

## **Restricted Investments**

The Cooperative received funds through the United States Department of Agriculture (USDA) Rural Economic Development Loan & Grant Program to provide low-interest loans to businesses within the Cooperative's service territory. The Cooperative records notes receivables related to the loan agreements with the businesses. The Cooperative also has cash and cash equivalents that are held and provided to businesses through the program on a revolving basis. The Cooperative classifies all assets related to the program as restricted investments within the balance sheets.

The allowance for uncollectible notes is evaluated on a regular basis by management. Management reviews delinquent loans to evaluate the adequacy of the valuation allowance. Management considers known and inherent risks in the loan portfolio, adverse situations that may affect the borrower's ability to repay, and current economic conditions in arriving at an allowance for unknown and inherent losses. Management arrives at an estimate it believes will not be collected on these loans and evaluates the allowance account to the total estimated loss on delinquent loans. While management uses available information to recognize losses on loans, further reductions in the carrying amount of the loans may be necessary. The allowance for losses was \$-0- and \$12,465 at December 31, 2021 and 2020, respectively.

# **Cash and Cash Equivalents**

For purposes of reporting cash flows, the Cooperative considers all cash deposits and investments with an original maturity of three months or less to be cash equivalents.

# **Receivables and Credit Policies**

The Cooperative's revenue contracts provide it with the unconditional right to consideration upon delivery of electricity to its customers; therefore, a receivable is recognized in the period the Cooperative provides energy to its customers. The unconditional right to consideration is represented by contract receivables which are presented on the balance sheet as accounts receivable.

Receivables are uncollateralized customer obligations due under terms established by the Board of Directors. Past due balances are subject to disconnection of service. The Cooperative requires deposits from all new customers and are refunded after one year of service. The carrying amount of accounts receivable is reduced by a valuation allowance that reflects management's best estimate of amounts that will not be collected. Management reviews all electric service accounts receivable balances that exceed 30 days from invoice date and reviews all other receivables exceeding 60 days. Based on an assessment of current creditworthiness, management then estimate the portion, if any, of the balance that will not be collected. Allowance for uncollectible accounts was \$29,312 and \$27,929 as of December 31, 2021 and 2020, respectively. The beginning and ending balances for accounts receivable, net of allowances for doubtful accounts, and contract liabilities were as follows for the years ended December 31, 2021 and 2020:

	De	ecember 31, 2021	De	ecember 31, 2020	J	lanuary 1, 2020
Billed	\$	1,208,377	\$	1,281,598	\$	1,317,285
Customer deposits - contract liability	\$	131,343	\$	72,266	\$	64,781
Customer prepayments - contract liability	\$	72,293	\$	54,736	\$	59,844

The Cooperative receives deposits and prepayments from customers during the course of providing electric services. Customer prepayments are recognized as a contract liability included in deferred credits on the balance sheets.

#### **Material and Supplies**

Material and supplies are stated at the lower of average cost or market, except for inventory held for resale which is stated at the lower of actual cost or net realizable value.

### **Patronage Capital**

The Cooperative operates on a nonprofit basis. Net margins resulting from the furnishing of electric energy in excess of operating costs and expenses, along with other amounts received by the Cooperative in its operations, are assigned to patrons on a patronage basis, to the extent that such margins are not used to fund certain reserves as required by the Cooperative's Articles of Incorporation and as allowed by Iowa state law.

#### **Revenue Recognition**

The Cooperative accounts for customer revenues under Accounting Standards Codification (ASC) 606, *Revenue from Contracts with Customers*.

# Electric Revenue

The Cooperative's performance obligation related to the sale of energy is satisfied as energy is delivered to customers; therefore, revenue from the delivery of energy is recognized over time as energy is delivered to the customers. The Cooperative recognizes revenue in the amount to which it has a right to invoice. The Cooperative reads customer meters at the end of each month; accordingly, revenue is recorded through the end of each accounting period.

#### Merchandising Revenue

The Cooperative's performance obligation related to merchandising and electrical services are satisfied at the point in time when projects have been completed; therefore, revenue is recorded upon the completion of the service.

### Other Revenue

The Cooperative's other revenues include revenue accounted for under accounting guidance separate from ASC 606. Other revenues primarily include lease revenues and late payment charges on receivables.

The following table depicts revenues by timing of revenue recognition and type of revenue for the years ended December 31, 2021 and 2020, respectively:

	2021	2020
Electric revenues (transferred over time) Merchandising revenues (transferred at a point in time)	\$ 11,720,763 143,316	\$ 11,945,003 165,806
Revenue from contracts with customers	11,864,079	12,110,809
Other revenues	28,013	26,399
Total revenues	\$ 11,892,092	\$ 12,137,208

#### **Power Costs**

The monthly billings from the wholesale power supplier reflect usage through the end of the year.

#### **Pension Costs**

The policy is to fund normal pension costs as accrued.

#### **Income Taxes**

The Cooperative is exempt from income taxes under Section 501(c)(12) of the Internal Revenue Code. The Cooperative does pay income tax on its unrelated business income on Federal Form 990T.

The Cooperative evaluates its tax positions that have been taken or are expected to be taken on income tax returns to determine if an accrual is necessary for uncertain tax positions. As of December 31, 2021 and 2020, the unrecognized tax benefits accrual was zero. The Cooperative will recognize future accrued interest and penalties related to unrecognized tax benefits in income tax expense if incurred.

#### **Accounting Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## **Business Credit Risk**

The Cooperative provides electrical service on account to its members which include residential, farm, business, and industrial consumers located in southwest Iowa.

The Cooperative maintains cash and investments in deposit accounts at financial institutions approved by the Board of Directors and insured by Federal Deposit Insurance Corporation. Accumulated deposits at these financial institutions, at times, may exceed federally insured limits.

## Regulation

The Cooperative's accounting policies and the accompanying financial statements conform to generally accepted accounting principles applicable to rate-regulated enterprises and reflect the effects of the ratemaking process.

As a result of the ratemaking process, the Cooperative applies ASC 980, *Regulated Operations*. The application of generally accepted accounting principles by the Cooperative differs in certain respects from the application by non-regulated businesses as a result of applying ASC 980. Such differences generally relate to the time at which certain items enter into the determination of net margins in order to follow the principle of matching costs and revenues.

#### **Sales Taxes**

The Cooperative has customers in Iowa and its municipalities in which those governmental units impose a sales tax on certain sales. The Cooperative collects those sales taxes from its customers and remits the entire amount to the various governmental units. The Cooperative's accounting policy is to exclude the tax collected and remitted from revenue and cost of revenue.

#### **Subsequent Events**

The Cooperative has evaluated subsequent events through March 14, 2022, the date which the financial statements were available to be issued.

# Note 2 - Electric Plant and Depreciation

	20	2021		20
	Plant	Depreciation Rates	Plant	Depreciation Rates
Distribution plant General plant Intangible plant Electric plant in service Construction work in	\$ 43,809,075 5,284,814 30,515 49,124,404	2.0 - 25.0% 3.0 - 25.0% 20.0%	\$ 42,793,665 4,948,135 30,515 47,772,315	2.0 - 25.0% 3.0 - 25.0% 20.0%
progress	823,199		675,758	
Total electric plant	\$ 49,947,603		\$ 48,448,073	

Depreciation for the years ended December 31, 2021 and 2020 consisted of the following:

	2021	2020
Charged to depreciation expense Charged to transportation clearing	\$    1,300,497 225,209	\$    1,265,420 179,684
Total depreciation expense and clearing	\$ 1,525,706	\$ 1,445,104

# Note 3 - Investments in Associated Companies

	2021	2020
Central Iowa Power Cooperative Patronage capital credits	\$ 2,153,755	\$ 2,206,356
National Rural Utilities Cooperative Finance Corporation Capital term certificates Subscription capital term certificates (5% interest,		
mature 2070-2080)	480,310	480,309
Loan term capital certificates (3% interest, mature 2025-2030)	69,200	69,200
Zero term capital certificates (0% interest, mature 2025)	937	1,137
Patronage capital credits	162,472	162,295
	712,919	712,941
Federated Rural Electric Insurance Corporation		
Patronage capital credits	144,900	133,597
National Information Solutions Cooperative		
Patronage capital credits	92,882	89,476
CoBank		
Patronage capital credits	279,271	246,849
Other Associated Organizations		
Patronage capital credits	69,574	65,266
Membership fees	5,770	5,770
	75.244	71.020
	75,344	71,036
Total investments in associated companies	\$ 3,459,071	\$ 3,460,255

# Note 4 - Restricted Investments – Economic Development

	2021		2020	
Rural economic development notes receivable				
City of Stanton - 5% interest through 2036	\$	59,606	\$	62,330
Friends of Stanton - 2% interest through 2021		-		11,361
Corning Hotel - 1% interest through 2030		562,738		600,000
Forward with Faith - 3% interest through 2029		178,740		197,958
Stanton Area Industrial Foundation - 2% interest through 2029		33,864		38,110
		834,948		909,759
Less allowance for uncollectible notes		-		(12,465)
Total restricted investments - economic development	\$	834,948	\$	897,294

# Note 5 - Cash and Cash Equivalents

	2021 2020		2020	
Cash in checking and on hand CFC short term investment fund Savings account	\$	50,305 825,264 129,524	\$	50,240 700,507 126,357
Total cash and cash equivalents	\$	1,005,093	\$	877,104

# Note 6 - Deferred Debits

	 2021		2020
Preliminary survey and investigation charges Other	\$ 28,292 6,486	\$	37,722 3,566
Total deferred debits	\$ 34,778	\$	41,288

### Note 7 - Patronage Capital

	2021	2020
Assignable Assigned to date	\$ 1,243,395 16,376,361	\$    1,130,662 15,799,214
Total	17,619,756	16,929,876
Retired to date	9,608,695	9,223,492
Total patronage capital	\$ 8,011,061	\$ 7,706,384

The mortgage provisions restrict the retirement of patronage capital unless, after retirement, the capital of the Cooperative equals at least 30% of the total assets of the Cooperative, provided however, that retirements can be made if such distributions do not exceed 25% of the preceding year's margins. No distribution can be made if there is unpaid, when due, any installments of principal or interest on the notes.

# Note 8 - Other Equities

	2021	2020
Reserve for Contingent Losses Statutory Surplus Unclaimed Patronage Capital Donated capital - other	\$ 4,360,326 5,925,548 83,728 42,321	\$ 4,116,538 5,615,821 75,307 33,554
Total other equities	\$ 10,411,923	\$ 9,841,220

The Cooperative's Articles of Incorporation require, as allowed by Iowa statute, that at least 10% of the remaining earnings (after the reserve for contingent losses and expenses) be added to the "statutory surplus" until the reserve equals at least 30%, but not more than 50%, of the total memberships, unretired patronage capital, earnings from nonmember business and allocations of patronage from other cooperatives. Additions of \$309,727 and \$300,770 were made to this reserve in 2021 and 2020, respectively.

The Cooperative's Articles of Incorporation require, as allowed by Iowa statute that a reasonable portion of current earnings be set aside in a reserve for depreciation, obsolescence, bad debts or contingent losses or expenses. Additions of the prior year's margins made to this reserve was \$243,788 and \$173,971 in 2021 and 2020, respectively. At December 31, 2021, the reserve was approximately 9% of gross utility plant.

#### Note 9 - Long-Term Debt

	2021	2020
Federal Financing Bank (FFB) mortgage notes 1.08% - 2.925% fixed notes due in monthly installments through 2052 Advance payments on long-term debt	\$ 8,345,279 (951,318) 7,393,961	\$ 7,336,568 (1,296,929) 6,039,639
National Rural Utilities Cooperative Financing Corporations (CFC) 1.88% - 4.85% fixed rate mortgage notes due in quarterly installments through 2040	2,842,056	2,966,984
CoBank mortgage notes 2.96% - 4.51% fixed rate notes due in monthly installments through 2044	9,293,029	9,851,855
USDA Rural Economic Development Grant	865,792	865,792
Total long-term debt Less current maturities	20,394,838 (850,000)	19,724,270 (789,000)
Total long-term debt, less current maturities	\$ 19,544,838	\$ 18,935,270

Substantially all assets are pledged as security on the mortgage notes. The FFB and CFC notes generally mature 35 years from the date of issuance. The CoBank notes will mature over 10-29 years.

The Cooperative's debt agreements contain various restrictive covenants including a requirement that the Cooperative maintain a defined margins for interest ratio. Management believes the Cooperative was in compliance with all restrictive covenants as of December 31, 2021.

All loan funds advanced by FFB are deposited in a special trust bank account, the disbursements from which are restricted by the provisions of the loan agreement to purposes approved by RUS. The Cooperative had unadvanced loan funds of \$1,300,000 from FFB and \$1,800,000 from CFC at December 31, 2021.

The Cooperative has received \$865,792 under the Rural Economic Development Loan and Grant Program. These are non-interest bearing loans used to establish a fund to finance approved rural economic development projects. The original loans made from the fund are zero percent interest and loans made from the repayment of the original loans can bear interest up to the prevailing prime rate. At termination of the loan program, the balance is due back to the government.

Estimated principal repayments on the above debt for the next five years will be as follows:

2022	\$ 850,000
2023	962,000
2024	1,011,000
2025	985,000
2026	989,000

# Note 10 - Line-of-Credit

An unsecured, perpetual line-of-credit has been executed with the National Rural Utilities Cooperative Finance Corporation providing the Cooperative with short-term loans in the total amount of \$2,500,000 on a revolving basis. Interest on unpaid principal is payable quarterly at rates established by the CFC, which are not to exceed the lowest prime rate as published in the "Money Rates" column of the "Wall Street Journal" plus 1% per annum or such lesser total rate per annum as may be fixed by CFC, 2.45% as of December 31, 2021. There were no outstanding advances on the above line-of-credit at December 31, 2021 and 2020.

The Cooperative has also established an unsecured revolving line-of-credit with CoBank ACB. The line-of-credit agreement matures on September 30, 2022 and provides short-term loans in an amount not to exceed \$1,000,000. There were no outstanding advances on this line-of-credit at December 31, 2021 and 2020, respectively. The weekly quoted variable rate was 2.41% at December 31, 2021.

# Note 11 - Paycheck Protection Program (PPP) Note Payable

In 2020, the Cooperative was granted a \$524,793 loan under the PPP administered by a Small Business Administration (SBA) approved partner. The loan was uncollateralized and was fully guaranteed by the Federal government. In the year-ended December 31, 2020, the Cooperative recorded a note payable. There were provisions under the PPP loan program where all or a portion of the loan may be forgiven based on certain criteria like maintaining full time equivalent employees. As of December 31, 2021, the full amount of \$524,793 of the loan has been forgiven and is recognized as nonoperating revenue.

### Note 12 - Deferred Credits

	2021		2020	
Consumer advances for construction	\$	23,878	\$	33,595
Consumer prepayments Operation roundup		72,293 32,173		54,736 37,355
Other deferred credits		3,014		2,805
Total deferred credits	\$	131,358	\$	128,491

# Note 13 - Pension and Retirement Plans

#### **Pension Plan**

Substantially all employees of the Cooperative participate in the Hawkeye Pension Plan (the Plan), a defined benefit pension plan intended to be qualified under Section 401 and tax-exempt under Section 501(a) of the Internal Revenue Code. The Plan is a multiemployer plan under accounting standards. The plan sponsor's Employer Identification Number is 42-1438152 and the Plan Number is 001.

A unique characteristic of a multiemployer plan compared to a single employer plan is that all plan assets are available to pay benefits of any plan participant. Separate asset accounts are not maintained for participating employers. This means that assets contributed by one employer may be used to provide benefits to employees of other participating employers.

The Cooperative's contributions to the Plan in 2021 and in 2020 represented less than 5 percent of the total contributions made to the plan by all participating employers. The Cooperative made contributions to the plan of approximately \$506,000 and \$332,000 in 2021 and 2020, respectively.

In the Plan, a "zone status" determination is not required, and therefore not determined, under the Pension Protection Act (PPA) of 2006. In addition, the accumulated benefit obligations and plan assets are not determined or allocated separately by individual employer. In total, the Plan was 70% and 71% percent funded at June 30, 2021 and June 30, 2020, respectively, based on the PPA funding target and PPA actuarial value of assets on those dates.

Because the provisions of the PPA do not apply to the Plan, funding improvement plans and surcharges are not applicable. Future contribution requirements are determined each year as part of the actuarial valuation of the plan and may change as a result of plan experience.

## **Retirement Plan**

The Cooperative is a participant in the NRECA 401(k) Pension Plan. The plan is a defined contribution plan qualified under Section 401(k) of the Internal Revenue Code. Participants are not required to make contributions but may elect to contribute a percentage of their salary, subject to IRS maximum limitations. The Cooperative makes a contribution in an amount as determined by the Board of Directors. The Cooperative made contributions of approximately \$58,000 for the years ended December 31, 2021 and 2020.

## Note 14 - Commitments

#### Wholesale Power Agreement

The Cooperative is committed under a long-term wholesale power agreement whereby it is to purchase its electric power and energy requirements from Central Iowa Power Cooperative until December 31, 2045. The rates paid are subject to periodic review.

# Note 15 - Related Party Transactions

The Cooperative is a member of and purchases its wholesale power from Central Iowa Power Cooperative. Following is a summary of material transactions with Central Iowa Power Cooperative, for the years ended December 31, 2021 and 2020.

	 2021	2020	
Purchase of wholesale power	\$ 6,149,164	\$	6,325,931
Accounts payable for purchased power at December 31	\$ 525,914	\$	583,795
Accumulated unretired patronage capital credit allocations	\$ 2,153,755	\$	2,206,356
Capital credit allocations received (current year)	\$ 320,616	\$	536,397
Capital credit retirements received (current year)	\$ 373,217	\$	404,105



**CPAs & BUSINESS ADVISORS** 

# Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

The Board of Directors Southwest Iowa Rural Electric Cooperative Corning, Iowa

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Southwest Iowa Rural Electric Cooperative, which comprise the balance sheets as of December 31, 2021, and the related statements of operations, equities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated March 14, 2022.

#### **Report on Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Southwest Iowa Rural Electric Cooperative's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Southwest Iowa Rural Electric Cooperative's internal control. Accordingly, we do not express an opinion on the effectiveness of Southwest Iowa Rural Electric Cooperative's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. We identified a deficiency in internal control, described as item 2021-A that we consider to be a significant deficiency.

#### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Southwest Iowa Rural Electric Cooperative's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Southwest Iowa Rural Electric Cooperative's Response to Findings

*Government Auditing Standards* requires the auditor to perform limited procedures on Southwest Iowa Rural Electric Cooperative's response to the findings identified in our audit and described as item 2021-A in the accompanying Schedule of Audit Findings. Southwest Iowa Rural Electric Cooperative's response was not subjected to the other auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on the response.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Cooperative's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Cooperative's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Each Sailly LLP

Sioux Falls, South Dakota March 14, 2022

# Finding 2021-A – Preparation of Full Disclosure Financial Statements

*Criteria:* Proper controls over financial reporting include the ability to prepare financial statements with accompanying notes to the financial statements that are materially correct and include all required disclosures.

*Condition:* The Cooperative does not have an internal control system designed to provide for the preparation of the full disclosure financial statements being audited. As auditors, we were requested to draft the financial statements and accompanying notes to the financial statements.

*Cause:* The Cooperative has limited staff. They cannot justify incurring the costs necessary for preparing the financial statements with accompanying notes to the financial statements.

*Effect:* Inadequate controls over financial reporting of the Cooperative could result in the likelihood that the Cooperative would not be able to draft the financial statements with accompanying notes to the financial statements without the assistance of the auditors.

*Recommendation:* While we recognize that this condition is not unusual for an organization of your size, it is important that you be aware of this condition for financial reporting purposes.

*Management's Response:* Since it is not cost effective for an organization of our size to prepare audit ready financial statements, we have chosen to hire Eide Bailly, a public accounting firm, to prepare our full disclosure financial statements as part of the annual audit. We have designated a member of management to review the propriety of the draft financial statements and accompanying notes to the financial statements.



**CPAs & BUSINESS ADVISORS** 

## Independent Auditors' Report on Compliance with Aspects of Contractual Agreements and Regulatory Requirements

The Board of Directors Southwest Iowa Rural Electric Cooperative Corning, Iowa

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Southwest Iowa Rural Electric Cooperative (Cooperative), which comprise the balance sheet as of December 31, 2021, and the related statements of operations, equities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated March 14, 2022. In accordance with *Government Auditing Standards*, we have also issued our report dated March 14, 2022, on our consideration of the Cooperative's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. No reports other than the reports referred to above and our schedule of findings and recommendations related to our audit have been furnished to management.

In connection with our audit, nothing came to our attention that caused us to believe that the Cooperative failed to comply with the terms, covenants, provisions, or conditions of their loan, grant, and security instruments as set forth in 7 CFR Part 1773, *Policy on Audits of Rural Utilities Service Borrowers*, §1773.33 and clarified in the RUS policy memorandum dated February 7, 2014, insofar as they relate to accounting matters as enumerated below. However, our audit was not directed primarily toward obtaining knowledge of noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding the Cooperative's noncompliance with the above-referenced terms, covenants, provisions, or conditions of the contractual agreements and regulatory requirements, insofar as they relate to accounting matters. In connection with our audit, we noted no matters regarding the Cooperative's accounting and records to indicate that the Cooperative did not:

- Maintain adequate and effective accounting procedures;
- Utilize adequate and fair methods for accumulating and recording labor, material, and overhead costs, and the distribution of these costs to construction, retirement, and maintenance or other expense accounts;
- Reconcile continuing property records to the controlling general ledger plant accounts;
- Clear construction accounts and accrue depreciation on completed construction;
- Record and properly price the retirement of plant;

- Seek approval of the sale, lease or transfer of capital assets and disposition of proceeds for the sale or lease of plant, material, or scrap;
- Maintain adequate control over materials and supplies;
- Prepare accurate and timely Financial and Operating Reports;
- Obtain written RUS approval to enter into any contract for the management, operation, or maintenance of the borrower's system if the contract covers all or substantially all of the electric system;
- Disclose material related party transactions in the financial statements, in accordance with requirements for related parties in generally accepted accounting principles;
- Record depreciation in accordance with RUS requirements (See RUS Bulletin 183-1, Depreciation Rates and Procedures), except the Cooperative has adopted accelerated depreciation rates on advanced metering infrastructure; and
- Comply with the requirements for the detailed schedule of deferred debits and deferred credits.

#### **Detailed Schedule of Deferred Debits and Deferred Credits**

	2021		2020	
Deferred debits Preliminary survey and investigation charges Other	\$	28,292 6,486	\$	37,722 3,566
Total deferred debits	\$	34,778	\$	41,288
Deferred credits Consumer advances for construction Consumer prepayments Operation roundup Other deferred credits	\$	23,878 72,293 32,173 3,014	\$	33,595 54,736 37,355 2,805
Total deferred credits	\$	131,358	\$	128,491

This report is intended solely for the information and use of the board of directors, management, and the RUS and supplemental lenders and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distribution is not limited.

Erde Barly LLP

Sioux Falls, South Dakota March 14, 2022